



# PIONEER E SOLUTIONS

*Services and Solutions...Simplified!*

- ◆ ISO 9001:2015
- ◆ ISO 27001:2013
- ◆ ISO 20000:1
- ◆ CMMi Level 3



**SMART  
SOLUTIONS**



- Founded in 2012, **Pioneer E Solutions** has a Young, Dynamic & Entrepreneurial Senior Leadership Team
- The Management together has decades of experience in the IT sector and have proven expertise in delivering products, solutions and services to Businesses, Enterprises and Governments Globally
- Headquartered within the National Capital Region of India, in Gurgaon and a Corporate Office cum State of the Art Development Centre in Delhi
- 1300+ skilled Associates and growing
- An CMMi Maturity L3, ISO 9001:2008, ISO 27001:2013 and ISO 20000 Certified Company
- Focused on Design, Development & Delivery of solutions around Web & Mobility, Business Process management & Automation, Analytics & BI, Portals & E-Commerce and Application Support to Corporates and Governments worldwide





## Vision & Mission



### VISION

- To be an **IT Partner of Choice** for providing **Innovative & World Class Business Technology Solutions** to Businesses, Enterprises & Governments **Globally**



### MISSION

- Enable our customers in achieving leadership by partnering with them to provide innovative business technology solutions targeted at:
  - Anywhere Anytime Information
  - Workforce Mobilization
  - Increasing Productivity
  - Reducing Costs
  - Anywhere Anytime Decision Support
  - Increasing Market Penetration
  - Increasing Stakeholder Satisfaction





## Process Excellence



Our processes are well defined and improved over time.  
We consistently deliver results successfully.



Commitment to adhere to the highest standards of privacy and information security for our clients and all stakeholders.

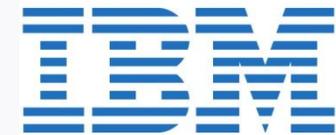


Our processes confirm to the standards adopted and improved upon by us.





# Partnerships & Alliances





**PIONEER E SOLUTIONS**  
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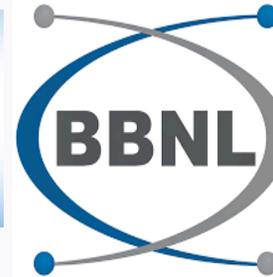
# Clientele



Supreme Court of India



**Directorate of Data Management**  
Central Board of Excise and Customs  
Department of Revenue  
Ministry of Finance, Government of India



Indian Coast Guard



ऑयल इंडिया लिमिटेड  
**Oil India Limited**



सत्यमेव जयते  
**MORTH**  
Government of India



Ministry of Home Affairs



Brahmaputra Cracker and Polymer Limited



A Navratna Company



सत्यमेव जयते



भारतीय विमानपत्तन प्राधिकरण  
**Airports Authority of India**



VSUPPORT



Jamia Millia Islamia



[www.pioneerresolutions.in](http://www.pioneerresolutions.in)

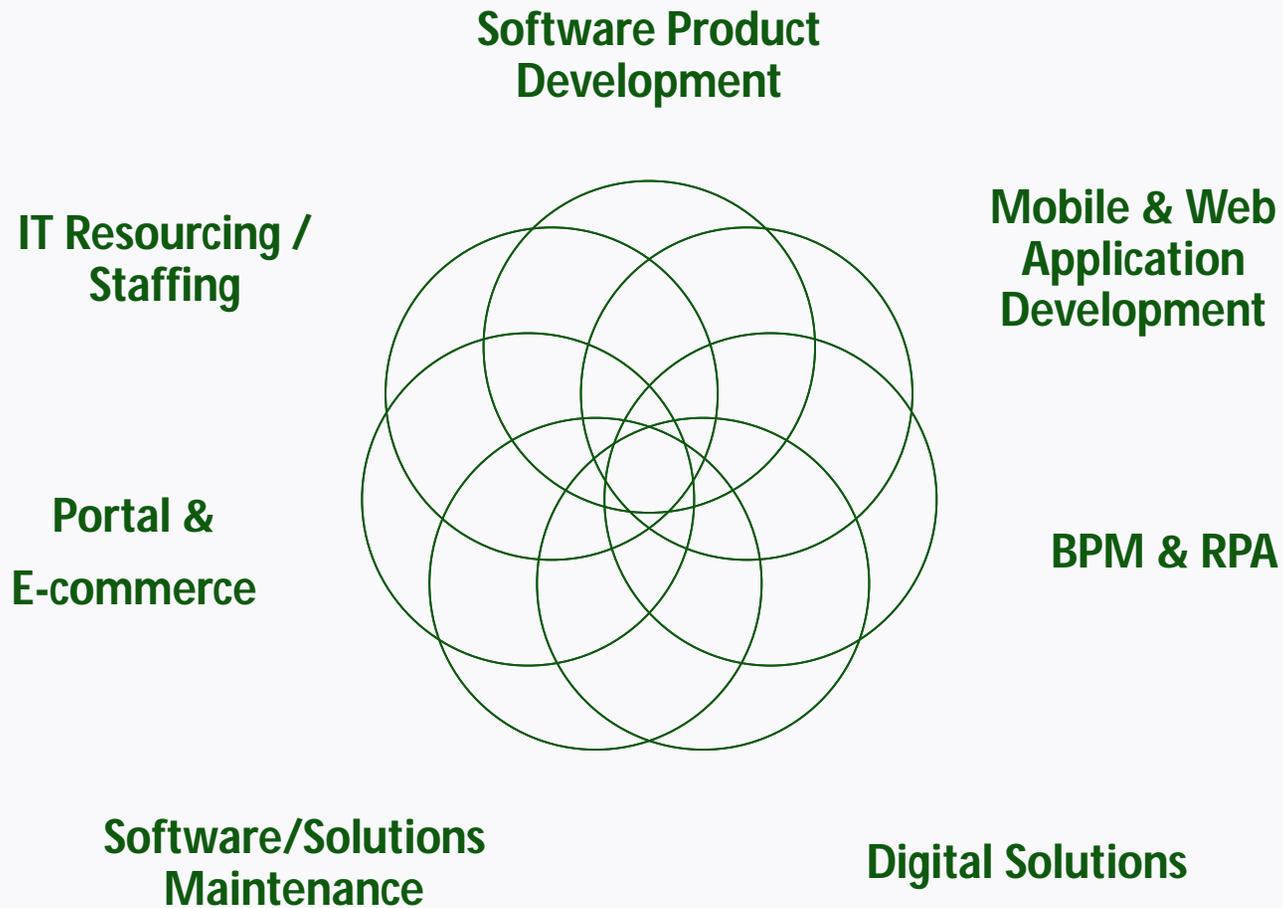


# Industries





# Service Offerings





# Service Offerings



## Software Product Development

- Our experience and dedication helps to work closely with clients internal teams, using agile development methodology to design, plan and develop product.
- We provide innovative ideas, keep pace with customers expectations and corporate new architecture and technologies to offer software product development solutions.



## Mobile and Web Application

- Our developed applications are loaded with user friendly features to boost business with latest niche technology and optimum cost.
- Our developed application can be optionally integrated with any website or used as standalone application.



## Business Process Management (BPM) & Robotic Process Automation (RPA)

- We help our clients to automate their routine operations across organization. Clients are benefitted with organized structured work flow, better data quality and can focus on their higher priority.
- We help our clients to improve their processes and minimize time waste, errors, lack of data.





## Software Solution/Maintenance

- We aim at providing best software solutions to our customers by customizing the software's as per their need.
- Our service helps organizations to concentrate better on core business functions.
- Our **Roll Out services** helps our customers to market their product effectively.



## Portal and e-commerce

- We specialized in developing database driven e-commerce portals, the most way of promoting your business online.
- We develop all types of portal where navigation is easy, layouts are clean and pages load fast.



## IT Resourcing and Staffing

- We have a deep history of providing IT/non IT staff across wide range of positions and industries.
- Our solutions makes us one stop human resources provider.



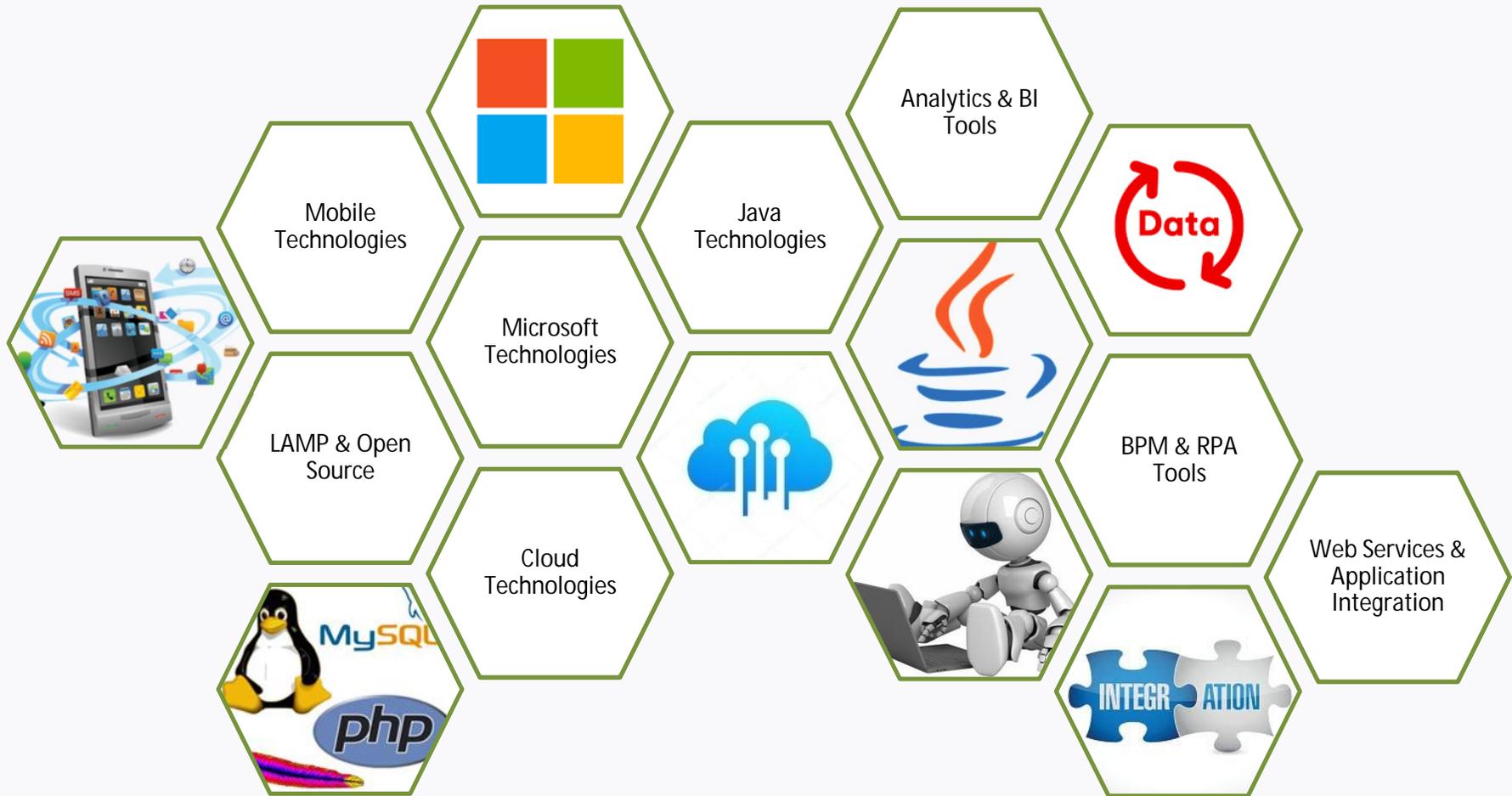
## Digital Solutions

- Our digital services helps organizations to establish a successful business and help it thrive online as well as offline.
- Our services created innumerable connections, products, services, ideas, insight and efficiencies.





# Technologies





# Web & Mobility Solutions

## Information & Office Apps

- Information Access
- Workflows & Approvals
- MIS & Dashboards

## Business Apps

- Workforce Productivity
- LOB & Support Functions
- Location based applications/services
- Integration with Third Party Apps

## Portals & Online Commerce

- Portal & Content management Solutions
- E-Commerce & M-Commerce solutions

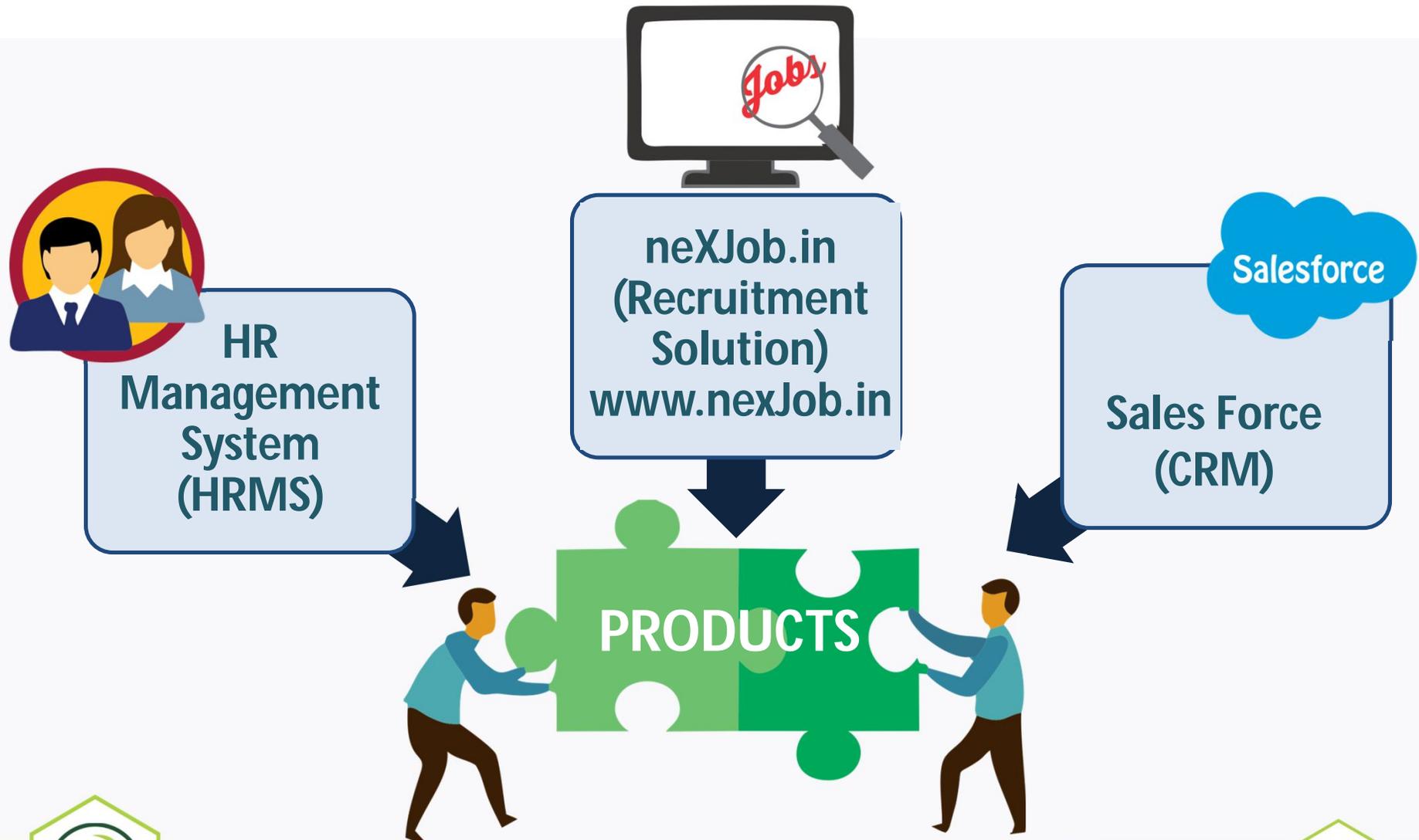
## Enterprise & Legacy Apps

- Integration with Enterprise systems like ERPs, CRMs, SCMs, ITSM Solutions and DWHs
- Integration with Legacy systems/applications



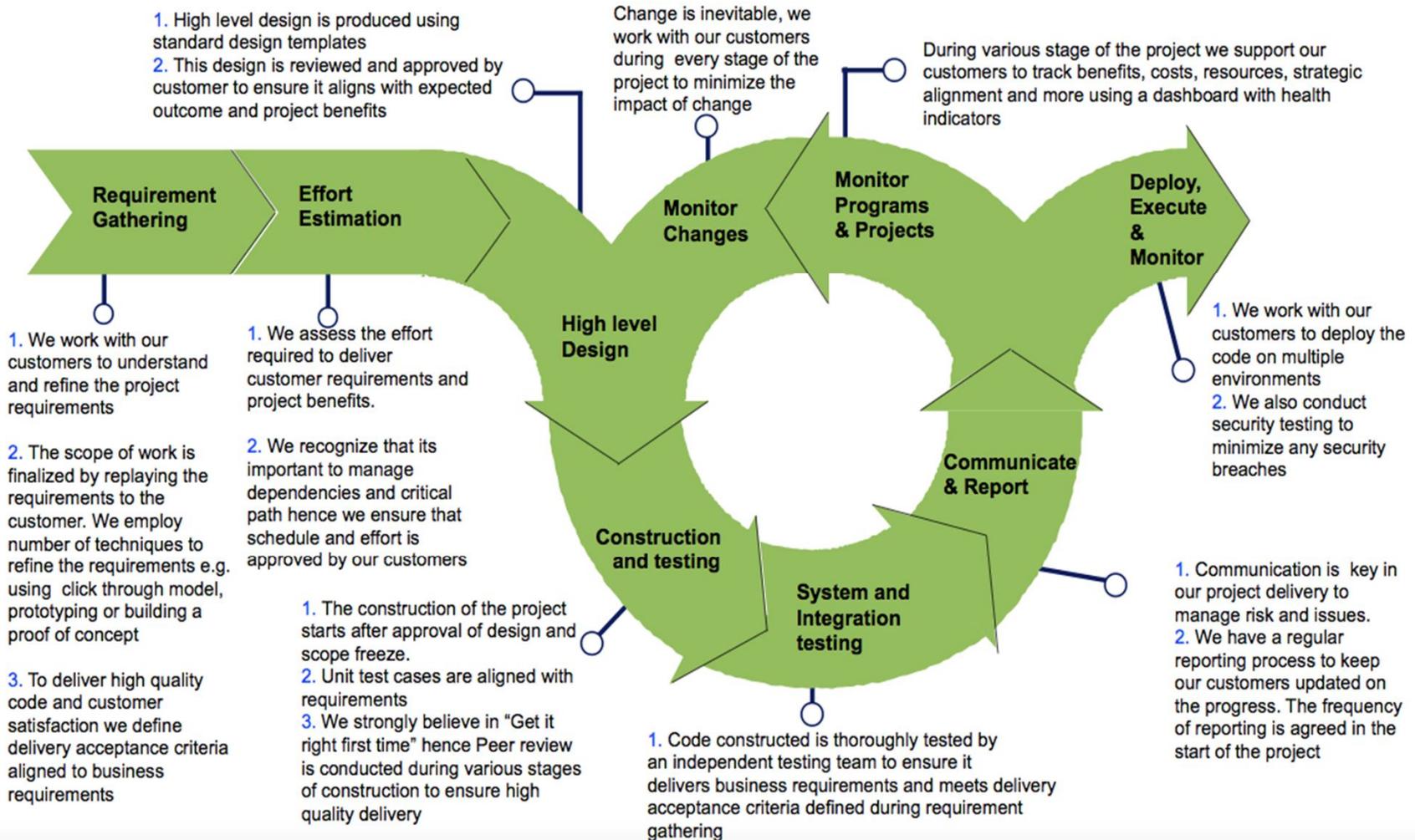


# Software Solutions



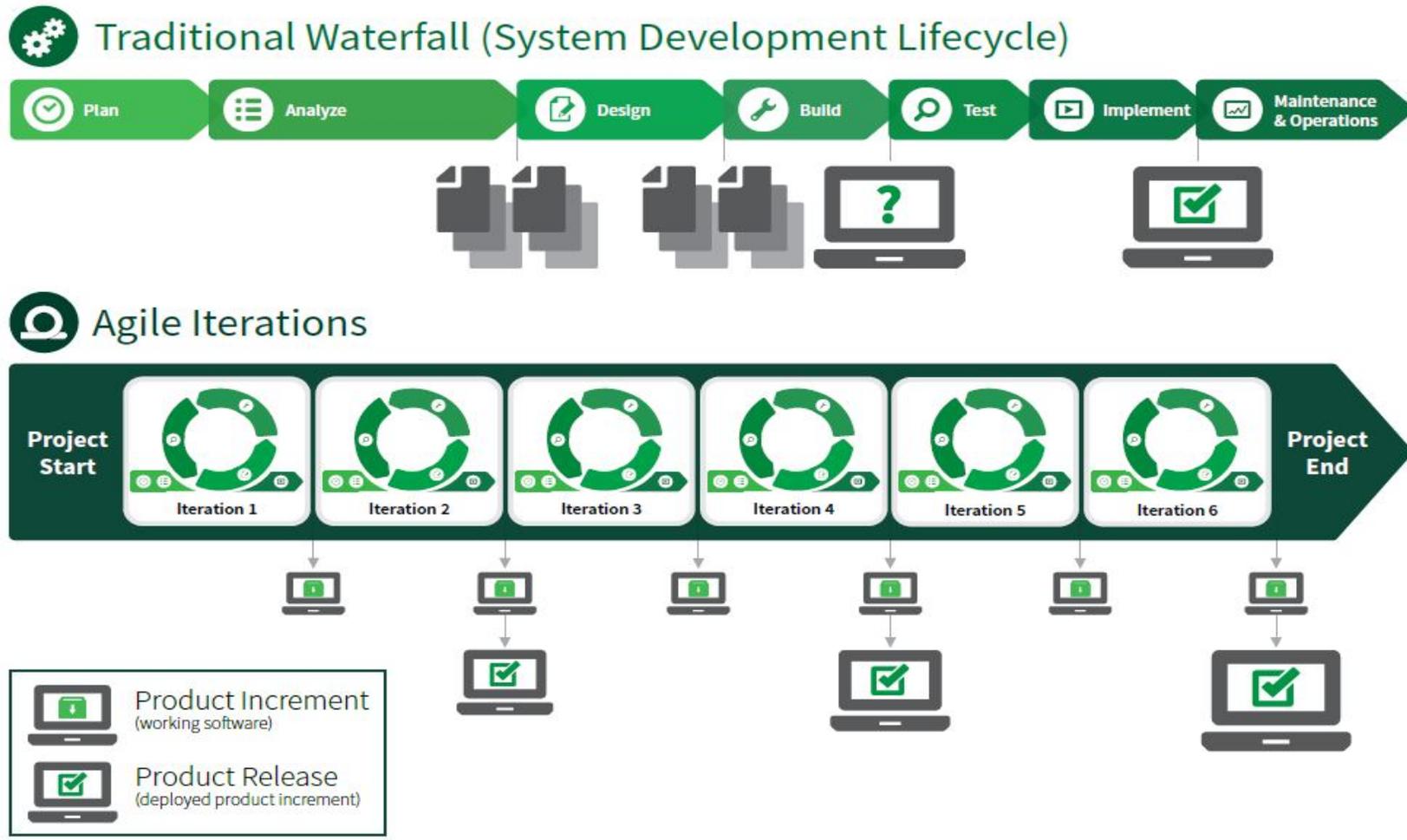


# Delivery Framework





# Development Process





# Pioneer E Solutions USPs

**FIXED PRICE**



## Fixed Price

- Pre Negotiated Fixed Price - Fixed Scope
- Linked to Well Defined Deliverables & Acceptance Criteria



## Time & Material

- Define the Model and work in Partnership with Client
- Flexibility to ramp up or down
- Flexibility to extend scope



## Dedicated Team

- Extended offshore/onsite/offsite Team of the Customer
- Fixed Monthly payment for the team



## Hybrid Model

- Choose a mix of the models





# Engagement models





## Leadership Team



**ASHEEN KUMAR (MD & CEO)**

- A Visionary Leader experienced in strategy planning & leading the horizontal and vertical growth of an organization. He is an expert at driving business sustainability and inclusive growth .
- Asheen is passionate about " making a difference" by implementing skills and decision making capabilities.





# Way Forward



## MODERN TECHNOLOGIES

- Analytics & BI
- Robotics Process Automation
- AI & ML
- Internet of Things (IOT)



## ENTERPRISE SOLUTIONS

- ITSM Solutions
- LMS solutions
- Application release automation



## EXPANSION

- Overseas Operations
- Solution offerings
- Business verticals





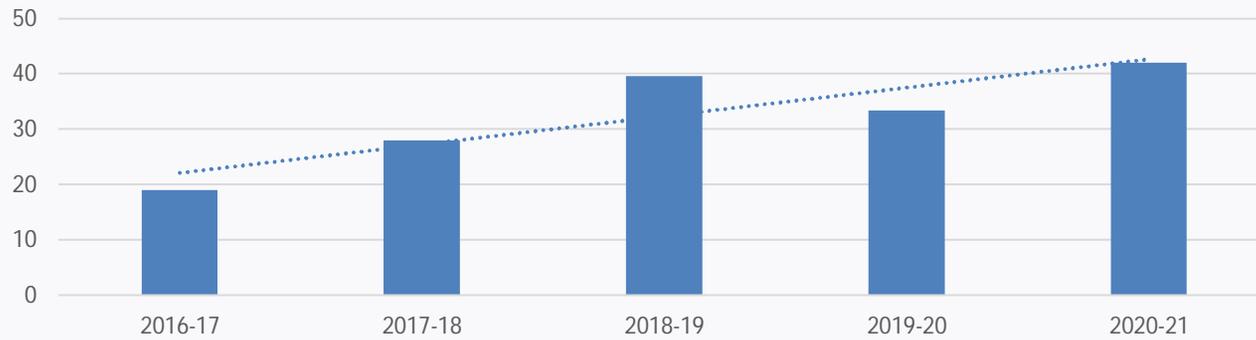
# Pioneer Laboratory



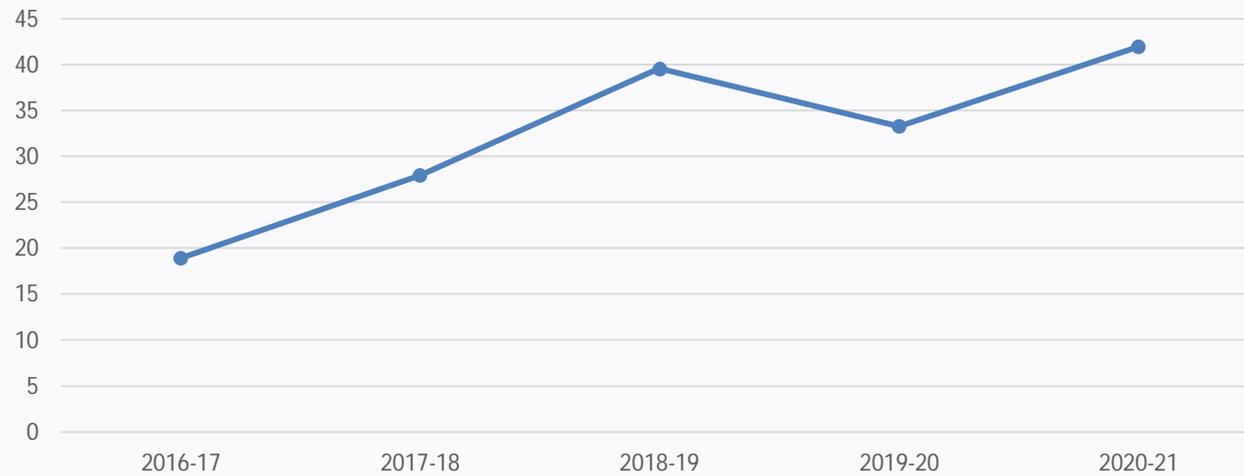


# Revenue Growth Sheet

Turnover in Crore

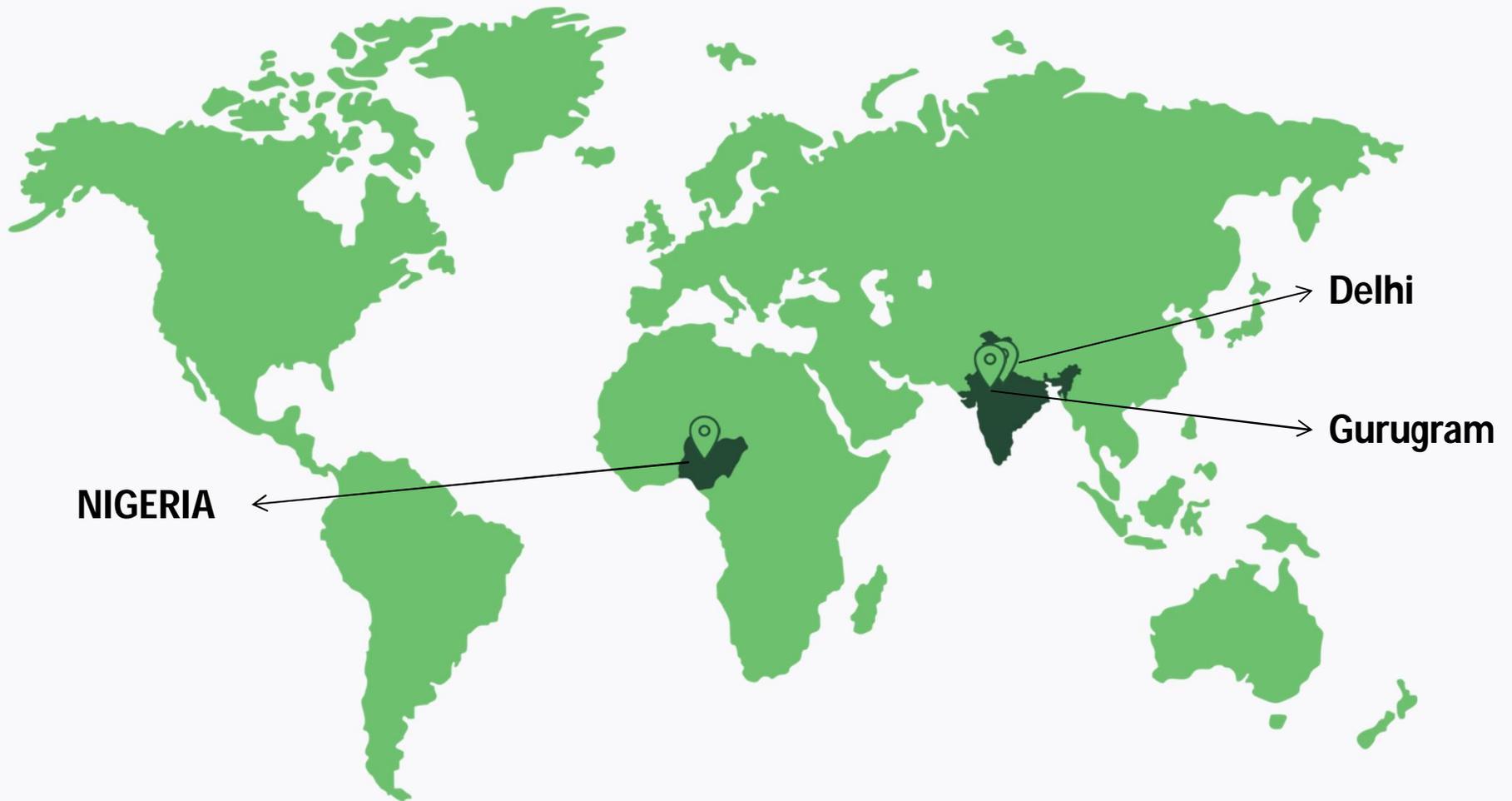


Turnover in Crore





# Global Footprints





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We Welcome Suggestions

# Thank You

For more details:  
[www.pioneereresolutions.in](http://www.pioneereresolutions.in)

**Registered Office :**

B-23, 24 & 25, Somdutt Chamber-1,  
Bhikaji Cama Place, New Delhi-110066

**Corporate Office :**

169/8 Pioneer Tower Sector 11 Model  
Town, Gurugram - 122001

**E-Mail :** [support@pioneereresolutions.in](mailto:support@pioneereresolutions.in)